



Westlake  
Chemical Partners



# Westlake Chemical Partners LP

1<sup>st</sup> Quarter 2021

# Commitment to Corporate Social Responsibility is Formed by Five Longstanding Core Values



## HEALTH, SAFETY & ENVIRONMENT ("HSE")

The health and safety of our employees and communities, and the vigilant stewardship of the environment and sustainability are of utmost importance and at the forefront of everything we do



## OUR PEOPLE

The integrity, creativity, dedication, diversity and drive of our employees allow us to excel. We support, develop and inspire our people to achieve their personal best and treat them with dignity and respect



## QUALITY & CONTINUOUS IMPROVEMENT

Our commitment to quality products and service is so strong that both are symbolized as the two check marks that form the Westlake "W" in our logo. We seek to maintain this commitment through an intensive practice of "never-ending process of improvement"



## COMPETITIVENESS

We are committed to enhancing the lives of people in the global marketplace every day. We do this by providing innovative and useful products, maintaining high standards of customer service and operational excellence with a constant focus on managing costs



## CITIZENSHIP

We recognize the importance of supporting the communities in which we work and live and make it a priority to take an active role in making these communities better

# Westlake Chemical Partners LP

- Predictable and stable cash flows insulated from commodity price risk
- Long history of reliable operations from strategically located assets

## **Stable and predictable cash flows**

95% of sales at fixed margin to investment grade parent

## **Long history of predictable operation from strategically located assets**

Globally cost advantaged feedstock with operating rates that exceed North American industry averages

## **Excellent governance and strategic alignment with investment grade parent**

Q3 2018 IDR reset with no compensation paid illustrates parent company commitment to Westlake Partners

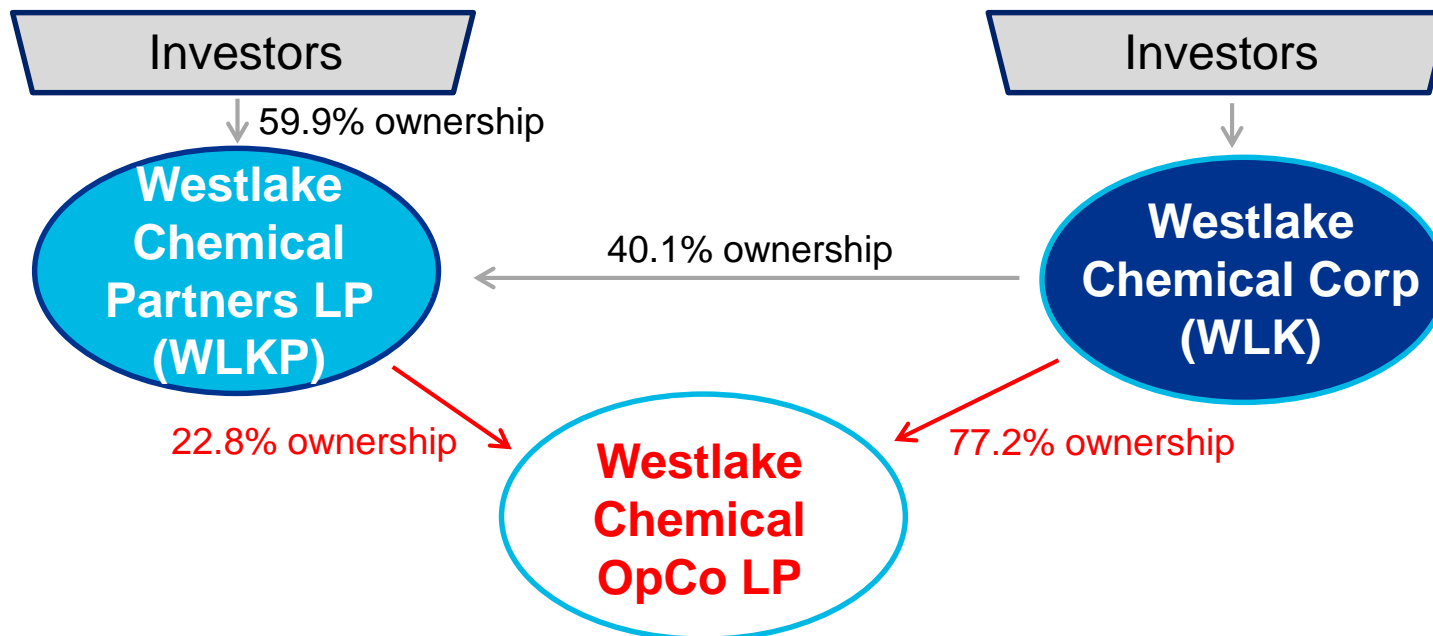
## **Four levers of continued growth:**

- Negotiate higher ethylene margin
- Acquisition opportunities
- Periodic drop downs from OpCo
- Expansion opportunities

- WLKP's stable and predictable cash flows gives it the flexibility to keep its distribution stable to build cash in the current MLP equity market conditions
  - Ability to keep distribution stable places WLKP among top MLPs with many other MLPs reducing distributions during 2020
  - Significant growth runway remains available at WLKP through its four growth levers

# Westlake Chemical Partners LP & Westlake Chemical Corporation

## Predictable and Stable Cash Flows with Conservative Financial Structure



WLKP's predictable and stable cash flows are bolstered by:

- Increased earnings and extended distribution growth runway through added capacity expansions, IDR reset, significant remaining drop down capacity at OpCo, and potential opportunity to acquire an interest in the Lotte / Westlake JV cracker
- Conservative balance sheet and a DCF coverage ratio target of 1.1x providing significant flexibility to fund future growth



# Westlake Partners Assets Provide Vital Ethylene to Westlake Chemical

## Lake Charles, Louisiana Complex



- Two ethane-based processing facilities at Westlake's Lake Charles, Louisiana complex
- Combined capacity of 3 billion pounds of ethylene primarily consumed by Westlake in the production of chemicals including PE and PVC

## Calvert City, Kentucky Complex



- One ethane-based processing facility located in Calvert City, Kentucky
- Capacity of 730 million pounds of ethylene per year primarily consumed by Westlake in the production of higher value-added chemicals including PVC

## Longview, Texas Complex

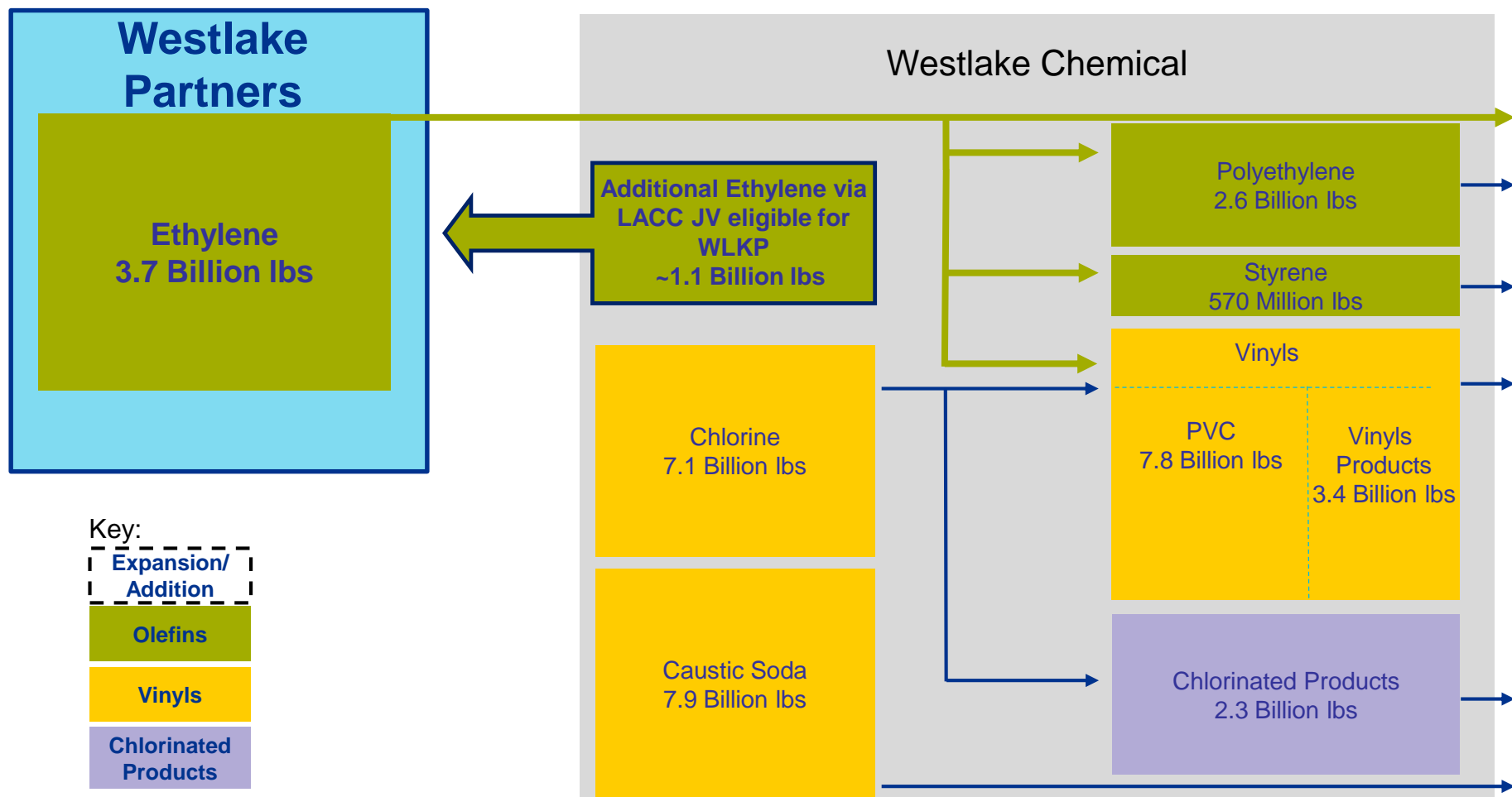


- A 200-mile common carrier ethylene pipeline that runs from Mont Belvieu, Texas to the Longview, Texas chemical complex, which includes Westlake's Longview PE production facility

Westlake Chemical depends on Westlake Partners to supply the Ethylene used to produce all of its key end products: Polyethylene, Styrene, PVC, and Building Products

# Westlake Chemical's Short Position in Ethylene Provides Strong and Contractual Demand for Westlake Partners

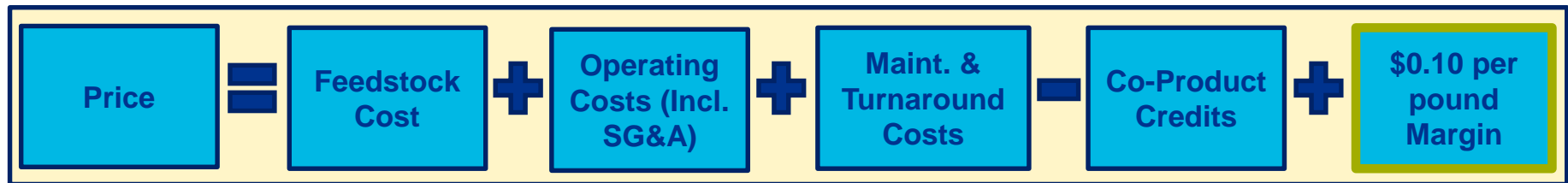
Westlake Partners' current production capacity plus the potential 1.1B lbs in the JV cracker would still leave Westlake Chemical short an additional 1.1B lbs of Ethylene



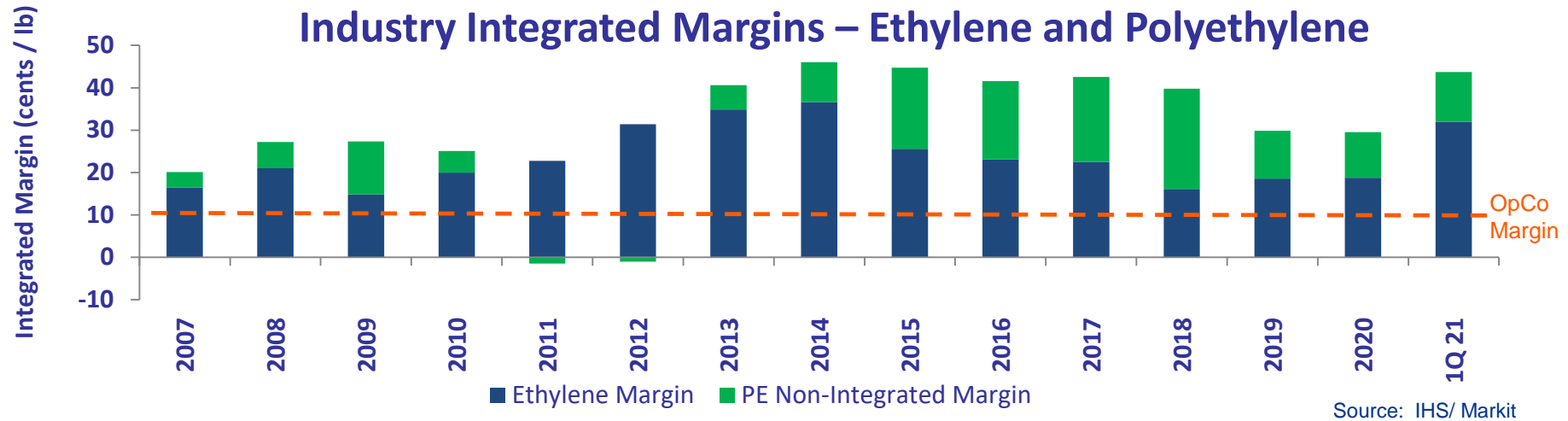
# Westlake Partners Value Chain: Ethylene Sales Agreement

## Pricing Formula Promotes Stable & Predictable Cash Flows

- Westlake Partners is the critical supplier of the Ethylene Westlake Chemical needs to produce it's products
- Ethylene Sales Agreement between Westlake Chemical and Westlake Partners provides stable 10 cents per pound margin on 95% of processed NGL's, with remaining 5% sold to third parties
- The Ethylene sales agreement provides the partnership stable cash flows insulated from commodity risks and covers maintenance and turn around expenditures



# Sales Agreement has Insulated WLKP From Commodity Risk and Enhanced Cash Flow Stability



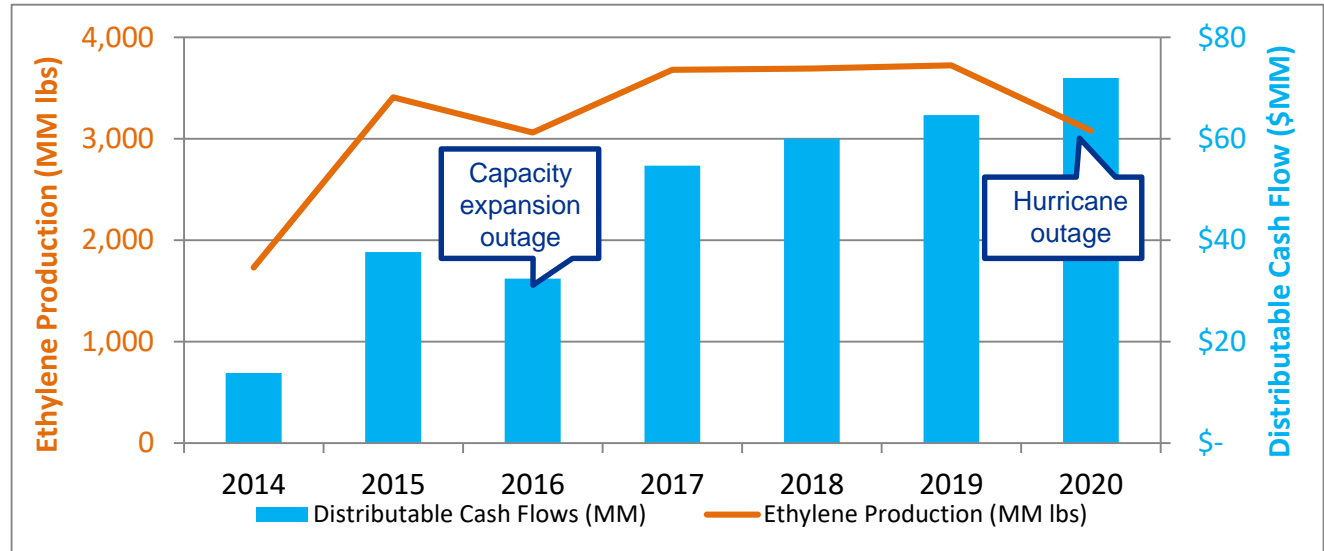
- The integrated margin shown above is well above 10 cents historically supporting sustainability of margin and potential to negotiate increase to the margin
- Requires WLK to purchase 95% of OpCo's planned ethylene volume each year, with a maximum commitment of 3.8 billion pounds per year
- Contract structure commitment promotes stable margin and consistent distributable cash flows



# Strong Distribution Growth From Conservative Financial Structure

## Annual Distributable Cash Flows and Production since IPO

Higher, steady production rates lead to dependable, stable financials and ultimately to stable growing distributable cash flows to unitholders



2020 Hurricane outage did not affect WLKP's cash flows due to "take or pay" contract with WLK

Conservative  
Leverage and  
Financial  
Flexibility

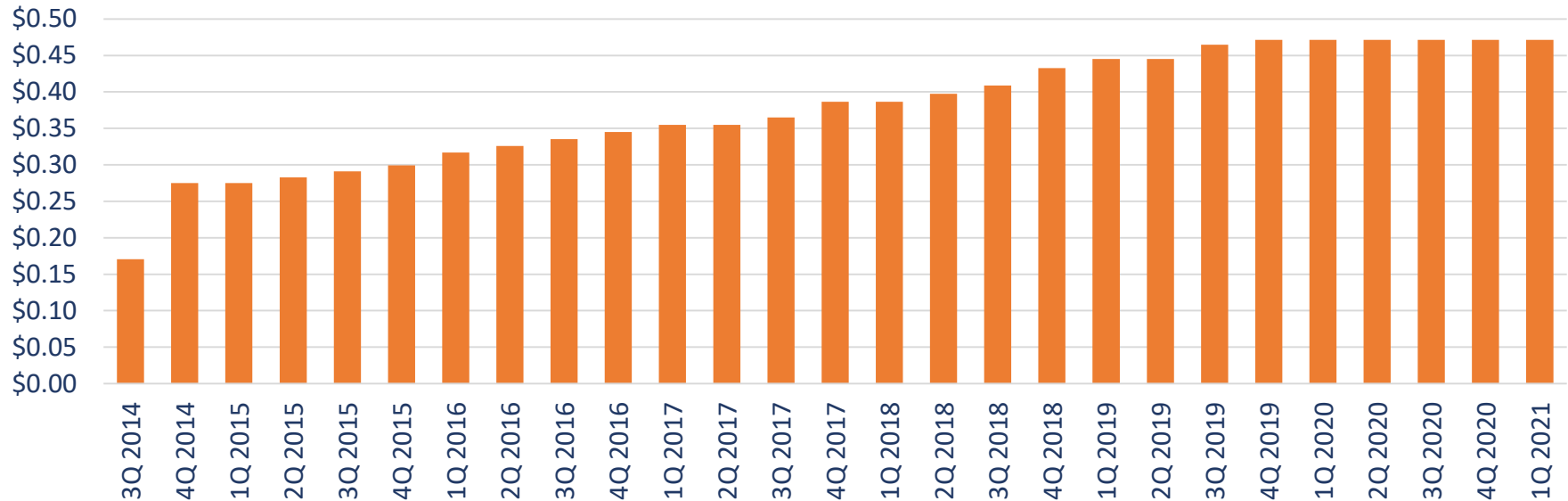
- Maintain conservative target leverage ratios at WLKP and OpCo
- Substantial liquidity via a \$600 Million credit facility between Westlake and OpCo
- WLKP's line of credit increased to \$600 Million in December 2017 to fund additional growth
- Minimal working capital requirements both at OpCo and WLKP

# Westlake Chemical Partners Distribution

- For its Q1 2021 distribution, WLKP maintained its distribution at the prior quarter level of \$0.4714 to build cash and avoid creating any capital market needs
- Increase in year over year cash flow from 2019 to 2020 despite hurricane outage illustrates stability of cash flows
- The strength of WLKP's stable and predictable cash flows through 95% of its sales at a fixed margin to its investment grade parent allows WLKP to build cash and avoid financing needs in the currently dislocated equity market by holding its distribution stable
- WLKP continues to offer unitholders a compelling investment opportunity through:
  - Exceptionally stable cash flows insulated from commodity risks
  - Strong balance sheet with conservative financial and leverage metrics
  - Excellent governance and strategic alignment with parent, Westlake Chemical
  - Full support from investment grade parent, resetting its IDR's for no compensation
- We will assess market conditions in subsequent quarters and can return to distribution growth when markets improve; doing so preserves each of our four growth levers:
  - Acquire additional interests in OpCo
  - Increase in contracted margin with parent
  - Increase in production capacity at OpCo
  - Accretive M&A. such as the JV Cracker between Westlake and Lotte Chemical

# Stability of WLKP's Cash Flows Provides Significant Flexibility in Current Market Environment

Westlake Chemical Partners Quarterly Distribution Since Inception



The stability and predictability of WLKP cash flows has enabled it to grow or maintain distributions to unitholders every quarter since IPO

- Ability to keep distribution stable places WLKP among top MLPs with many other MLPs reducing distributions over past several years
- Significant growth runway remains available at WLKP through its four growth levers when market conditions reward growth

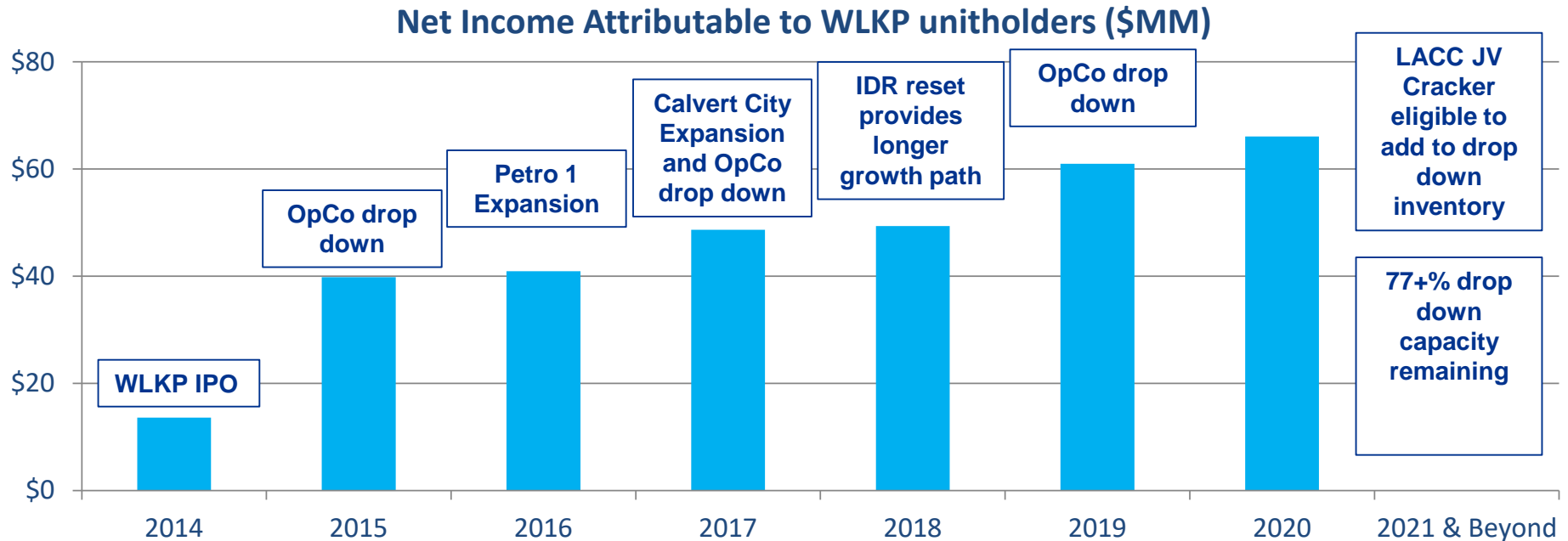
# Four Levers of Growth for Stable, Growing Cash Flows

<b>Increase our Ownership of OpCo</b>	<p>Increase our ownership interest in OpCo over time either by purchasing new OpCo interests or by purchasing outstanding interests in OpCo from WLK</p> <ul style="list-style-type: none"><li>• Purchased 2.7% of OpCo for \$135 Million in May 2015</li><li>• Purchased 5% of additional OpCo interests for \$229 Million in Sept 2017</li><li>• Purchased 4.5% of additional OpCo interests for \$201 Million in Mar 2019</li><li>• Substantial drop down capacity + Recently reset IDR tiers extend runway of future drop downs:<ul style="list-style-type: none"><li>○ +77% of drop down inventory remains</li><li>○ Remaining drop down inventory supports many years of future distribution growth</li></ul></li></ul>
<b>Pursue Organic Growth Opportunities</b>	<p>Enhance the profitability of OpCo's existing assets by pursuing growth opportunities including capacity expansion projects</p> <ul style="list-style-type: none"><li>• Expanded Petro1 by approximately 250 Million pounds of ethylene in 2016</li><li>• Expanded Calvert City by approximately 100 Million pounds of ethylene in 2017</li></ul>
<b>Pursue Growth Opportunities Through Acquisitions</b>	<p>Pursue acquisitions of complementary assets from WLK and third parties:</p> <ul style="list-style-type: none"><li>• Westlake Chemical in a joint venture with Lotte Chemical built a new 2.2 Billion pound ethylene cracker that started up in Q2 2019, would be a target for inclusion in WLKP</li></ul>
<b>Expand Margin</b>	<p>Negotiate higher ethylene margin above current 10 cents with Westlake Chemical</p>

# Partnership Well positioned to Provide Value to Unitholders

- Most recent drop down in 1Q 2019 leaves over 77% of existing OpCo available to be dropped into WLKP for future cash flow and distribution growth
- In July 2018, Westlake Chemical re-set Westlake Partners IDR schedule relieving Westlake Partners of the IDR cash flow burden and significantly extending the drop down runway for WLKP:
  - Immediately accretive to cash flow per unit and coverage with no compensation paid to Westlake Chemical Corp
  - Highlights the clear path to grow future earnings and distributions
  - Improves Partners' cost of capital, increasing its ability to pursue accretive investments and positions WLKP for future growth
  - Reduces frequency and size of capital market needs
  - Highlights alignment between Westlake and Partners with “win-win” reset
- World class ethylene cracker JV at Parent is eligible for inclusion in WLKP and further fund growth runway; Parent's JV interest in cracker could add up to 30% to existing ethylene capacity at OpCo

# Completed Capacity Expansions + IDR Resets + Acquisition of JV Opportunity Provides Extended Growth Runway to WLKP



Westlake Partners continues to add capacity, each addition extends the potential runway for additional drop downs, and grows distributable income:

- Completed two ethylene expansions since the July, 2014 IPO
- The Westlake - Lotte JV cracker could add up to 1.1 Billion pounds of production capacity
- IDR reset extends runway for growth at no cost to WLKP



# Solid Leverage Metrics

## Well Capitalized for Financial Stability

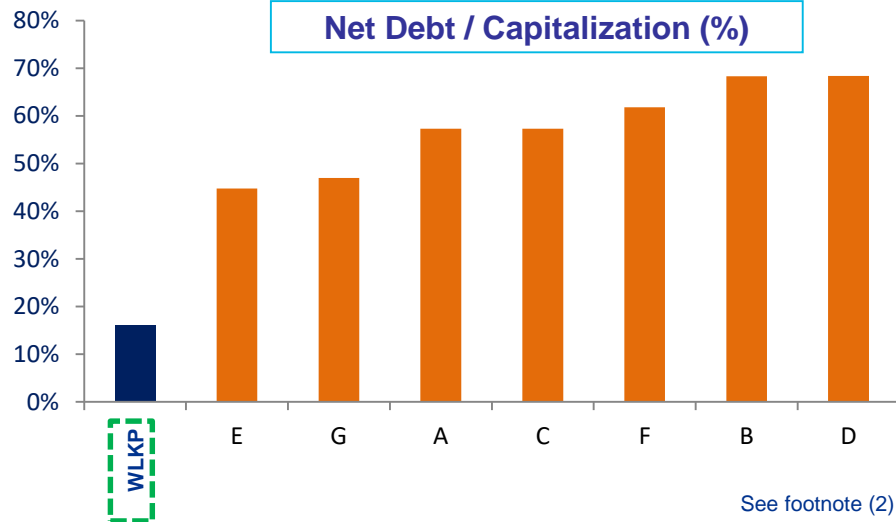
WLKP is well capitalized and has significant financial flexibility to fund future growth with its strong and supportive parent; Westlake Chemical (WLK)

### Westlake Partners Liquidity

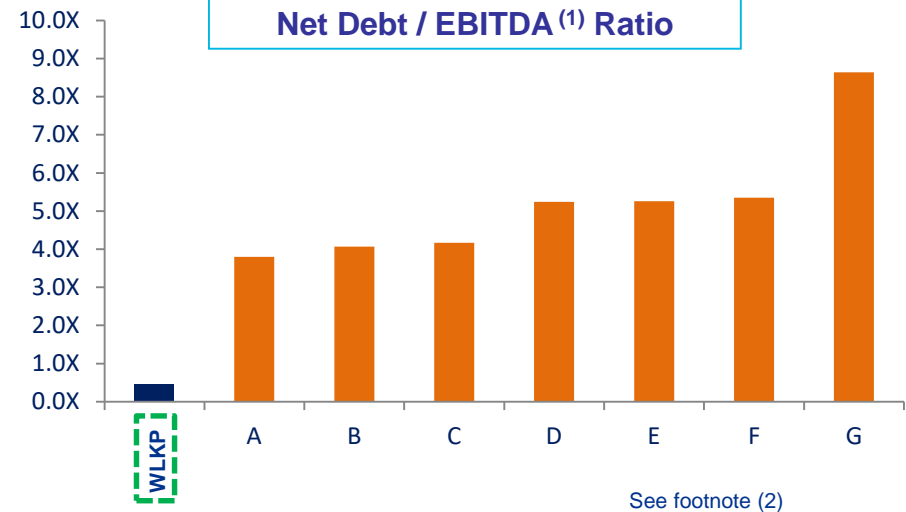
Liquidity (in millions)	Mar 31, 2021
Cash and Equivalents <sup>(1)</sup>	\$205
Plus: Available Credit Facilities	\$800
<b>Total Available Liquidity</b>	<b>\$1,005</b>

### A Strong Balance Sheet to Provide Financial Stability

#### Net Debt / Capitalization (%)



#### Net Debt / EBITDA <sup>(1)</sup> Ratio



(1) Includes cash invested with WLK under investment management agreement

(2) Peers: ANDX, EQM, MPLX, PSXP, SXCP, WES, as of latest date information is available in Bloomberg

# Westlake Makes Essential Products To Protect and Enhance Our Daily Lives

Westlake's products support over half of the 17 Sustainable Development Goals adopted by the United Nations:



Westlake's products are used for many essential goods that are particularly important in today's environment:

## Chlor Alkali

Used in water treatment, disinfectants, paper, tissues and cardboard packaging.

## PVC

Used in medical equipment and supplies as well as a variety of construction and infrastructure uses, such as fresh and waste water piping.

## Low Density Polyethylene

Used for medical applications and food packaging.

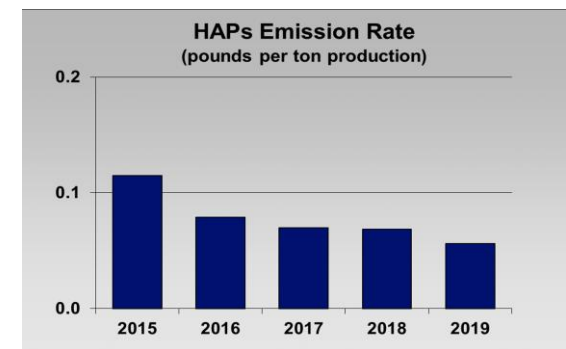
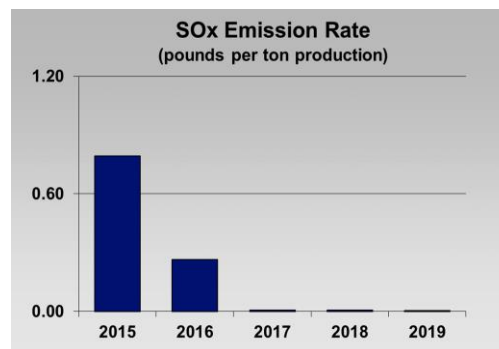
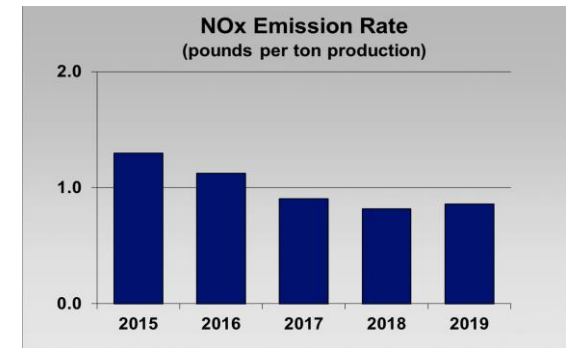
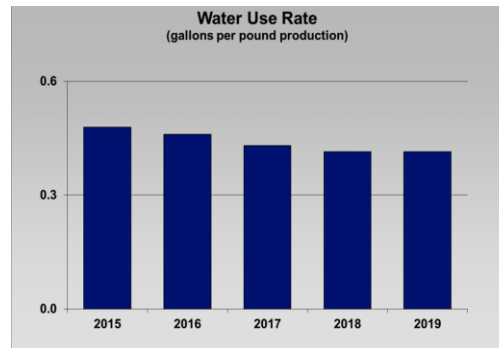
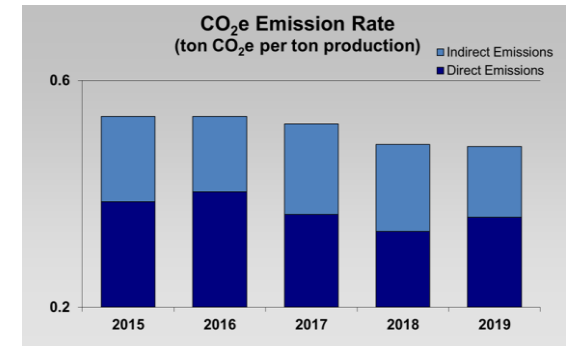
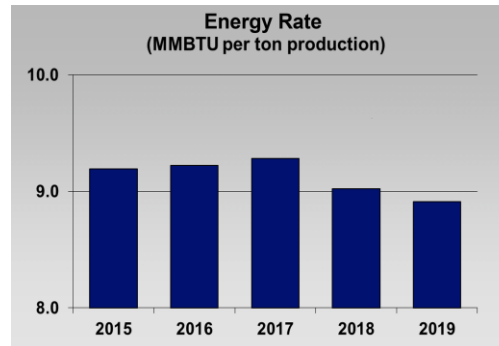
# Westlake's Environmental Responsibility

At Westlake, we strive to protect the world around us and preserve our natural resources.

We have made meaningful reductions in our emissions and the natural resources that we use.

Among these reductions described in our Sustainability Report, we have:

- Reduced Sulphur Dioxide emissions to almost zero, reduced energy usage per ton of global production, and achieved a nearly 30% reduction on CO<sub>2</sub> emissions.
- Reduced greenhouse gas intensities by 10% in the last 4 years alone through the efficient use of cogeneration facilities and boiler fuel conversions.
- Reduced water usage by more than 13% in 4 years.
- Reduced hazardous air pollutants (HAPs) by over 15% in 4 years.



# Commitment to the Environment Through Both Company Action and Dedicated Industry Organizations

## Participating in Multi-Industry Associations for Environmental Protection

Westlake is a proud partner with the following organizations to drive sustainable action to eliminate plastic waste, capture more flexible food packaging waste for recycling and support vinyls' sustainable impact in the world, along with many other initiatives.

### Westlake Associations and Alliances:



<https://www.westlake.com/sustainability>

### Westlake Sustainability Report:



# Key Investment Drivers

**Westlake Chemical's Increasing Demand for Ethylene**

**Strategic Relationship with Westlake Chemical**

**Stable and Predictable Cash Flows Unencumbered with IDR's**

**Strategically Located Assets**

**Experienced & Incentivized Management Team**

**Global Cost Advantage for Ethylene Production**

**Expanded Capacity & Significant Dropdown Inventory**

**Ethylene Sales Agreement plus IDR Reset**

**Competitive Market Position and Asset Integrity with a Commitment to Social Responsibility**

**Access to Operational and Industry Expertise**

**WLKP is well positioned to continue to deliver value to unitholders**







# Appendix



# WLKP Well Positioned to Protect and Grow Distributions

## Protect and Grow Distributions

- Maintain financial flexibility to protect and grow distributions
- Expand production capacity of ethylene through cost effective debottlenecks
  - Approximately 250 Million pounds completed in Lake Charles in 2016
  - Approximately 100 Million pounds added in Calvert City in 2017
- Increase stake in OpCo and pursue acquisition opportunities
  - Acquired additional 2.7% of OpCo for \$135 Million in May 2015 to grow distributions
  - Acquired additional 5.0% of OpCo for \$229 Million in Sept 2017 to grow distributions
  - Acquired additional 4.5% of OpCo for \$201 Million in Mar 2019 to grow distributions
  - Substantial drop down capacity remaining with +77% of OpCo available to be dropped
  - JV with Lotte built new ethylene cracker in Lake Charles and is expected to add future drop down capacity

# Reset IDR Tiers for Westlake Chemical Partners

IDR Tiers		Initial distribution structure			Newly reset distribution structure		
		Quarterly distribution	Annualized distribution	% distribution to IDRs	Quarterly distribution	Annualized distribution	% distribution to IDRs
First target distribution	up to:	\$ 0.3163	1.2652	0%	\$ 1.2938	5.1752	0%
Second target distribution	up to:	\$ 0.3438	1.3752	15%	\$ 1.4063	5.6252	15%
Third target distribution	up to:	\$ 0.4125	1.6500	25%	\$ 1.6875	6.7500	25%
Thereafter				50%			50%

- The reset of the IDR Tiers in July 2018 permits the quarterly distribution at the time of reset of \$0.3975 per unit (\$1.59 annualized distribution) to grow **325%** before it would trigger any IDR payments
- This reset extends the runway for attractive drop down transactions and expands Partners' ability to pursue accretive investments

# Disclaimer

This presentation contains certain forward-looking statements, including statements with respect to the ability to resume distribution growth, potential levers for growth, remaining drop down opportunities, avoiding the creation of any capital market needs, and accretive M&A as a source of future drop down opportunities for Westlake Chemical Partners. Actual results may differ materially depending on factors such as general economic and business conditions; the cyclical nature of the chemical industry; the availability, cost and volatility of raw materials and energy; uncertainties associated with the United States, Europe and worldwide economies, including those due to political tensions in the Middle East, Ukraine and elsewhere; current and potential governmental regulatory actions in the United States and Europe and regulatory actions and political unrest in other countries; industry production capacity and operating rates; the supply/ demand balance for our products; competitive products and pricing pressures; instability in the credit and financial markets; access to capital markets; terrorist acts; operating interruptions (including leaks, explosions, fires, weather-related incidents, mechanical failure, unscheduled downtime, labor difficulties, transportation interruptions, spills and releases and other environmental risks); changes in laws or regulations; technological developments; our ability to implement our business strategies; creditworthiness of our customers; the results of potential negotiations between Westlake Chemical Corporation and Westlake Chemical Partners, world health events, such as the COVID-19 pandemic, and other factors described in our reports filed with the Securities and Exchange Commission. Many of these factors are beyond our ability to control or predict. Any of these factors, or a combination of these factors, could materially affect our future results of operations and the ultimate accuracy of the forward-looking statements. These forward-looking statements are not guarantees of our future performance, and our actual results and future developments may differ materially from those projected in the forward looking statements. Management cautions against putting undue reliance on forward-looking statements. Every forward-looking statement speaks only as of the date of the particular statement, and we undertake no obligation to publicly update or revise any forward-looking statements.

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